Hand in hand for strong marketing
The Marktgesellschaft is the leading German organic producer group. We are firmly in farmer’s hands and trade 90 percent of products from German organic farmers. Currently, we are looking for reliable partnerships with farmers abroad to build up long-term commercial relationships.

More than 60 employees of the Marktgesellschaft will assist you in our three locations in Hohenkammer, Hofheim and Berlin, including our regional representatives.
Competent: for more than 28 years
Dependable: a successful network all over Germany and Europe
Authentic: 100 % in farmers' hands
Farmers are the center of our attention. More than 60 motivated employees are committed to your daily needs and support you in quality assurance, storage and logistics. We are happy to give you more information during a personal call.

Public Relations & Marketing
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For over 28 years 100% firmly in farmers hands 950 shareholders 70 Mio. Euro sales 2000 organic farmers
Strong: Services of the Marktgesellschaft

We are your competent partner concerning seeds, seedlings and the trading of your products. Whether field crops, farm animals, potatoes, fruit or vegetables – your products are in good hands with us. As pioneers in the industry, we have been developing the organic food market for our farmers for more than 28 years. Every year, more than 2,000 organic farms successfully market their products through us. The Marktgesellschaft has 950 shareholder farms.

+ Wide range of goods
+ Demand-based cultivation planning
+ Production under contract
+ Own seed production
+ Quality assurance and cross-stage traceability
+ Cleaning, scheduling and logistics
+ Individual and market-oriented advice

Jörg Große-Lochtmann
Board
Naturland farmer Josef Bauer from the Seepointer farm in Tiefenbach, Germany.
Field crops
Cereals, oilseeds & legumes

As the German market leader for organic commodities coming directly from the producer’s hand, we specialize in field crops: food-grade cereals, fodder grain, oilseeds, legumes and specialized crops.
Marketing
As a producer you have two possibilities to trade your products with us:

1. Agreed contracts before harvest and contract farming.
   Would you like to secure a part of your harvest early at an attractive price? We offer you precontracts and contract farming for your organic cereals and other field crops at attractive prices. This benefits our shareholders and long-term partners, as well as new businesses willing to become part of them.

2. Acquisition of organic cereals at current prices.
   You are not a shareholder and you would like to sell organic products? Offer us your products – we will make you an offer.

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Potatoes, fruit and vegetables

Our numerous customers of many years from trade and processing are searching for potatoes, fruit and vegetables. Industrial produce for juice production, frozen specialities or convenience products as well as produce for fresh consumption are in demand.
Marketing
We are offering our farmers and gardeners:

1. Contract farming; for several permanent crops we also offer multiyear contracts
2. Selling your organic produce at up-to-date prices

Much asked for
In regard to organic vegetables carrots, root celery, parsnip, beetroot (long grade) and onions are much asked for. Concerning organic fruit we primarily search for apples, pears, quinces and berries. We offer both long-term and short-term contracts, however, we also accept excess quantities for industrial processing.
We are searching for ...

producers already being experienced with regard to field vegetables and fruit to be processed, but also for organic farms willing to get into these sectors. Together with the Fachberatung für Naturland (Specialist Counselling for Naturland) we jointly support you in selecting cultivars, in cultivating and safeguard difficulties in regard to harvest and quantities.

“The Marktgesellschaft and I have been trustfully collaborating for years. In regard to carrots, red and white cabbage I secure partial quantities under contract farming, trading additional quantities at up-to-date prices.”

Frank Arendes, vegetable farmer, Borgenteich (North Rhine-Westphalia, Germany)

Contact

Head of Department
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Seeds

The basis for a good harvest. In organic farming the seed quality determines the success of the harvest, even more so than in conventional farming!
A wide selection

We offer the largest selection of organic varieties in Germany – for all locations, for all (plant) cultures. Our spectrum ranges from fodder crops and cash crops to cereals, coarse legumes and seed potatoes.

Eco-varieties from own propagation

The seed is mostly produced on Naturland farms with many years of experience in the field of seed production, and in most cases it is also cleaned and processed on-site.

We won in 2017!

"In the network of the Marktgesellschaft der Naturland Bauern AG, which coordinates the official registration of the cultivars and the sales of the seeds, the Naturland businesses Vogt, Henninger and Neder GbR immensely contribute to plant breeding and seed propagation adapted to ecological farming," is what the jury says.
Another advantage

Depending on the type of crop, we examine the seed according to relevant criteria for organic farming, such as disease stocking and seed vigour, even under difficult practical conditions (e.g. cold test), which go beyond the legal requirements. Because only healthy seeds can produce powerful and healthy plants. In addition, the Marktgesellschaft is committed to have its own varieties licensed and approved.

Advice on seeds

Another advantage is our locally based regional seed advisors. With experience of many organic trials – even our own – we support you in choosing the right variety for your location. Because we know which qualities the processors demand from harvested crops, we advise you on seed selection with reference to current market trends and the most up-to-date information. See our seed variety for yourself in our current seed catalogue.

Contact

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To order seeds request our catalogue for seeds and seedlings (in German) now:
saatgut@marktgesellschaft.de, Tel: +49 8137 9318 80
Your reliable market partner. Our experienced employees will assist and advise you. The Marktgesellschaft der Naturland Bauern AG is the largest trader for organic slaughter pigs in Germany. We also specialize in beef cattle and lambs.
Piglets and slaughter pigs

Solid growth, together with everyone involved – the piglet producers, the fattening farmers and the growers of feed. This has been our motto for more than 28 years. We serve the constantly growing organic meat market and guarantee long-term secure sales – throughout Germany. We have a broad base and an excellent network throughout Germany concerning the trading of slaughter pigs and secure stable yields for our farmers even in difficult times. Our motto is: “As regional as possible, as national as necessary.”

Beef cattle and lambs

For many organic meat processors throughout Germany, we have been a reliable supplier of organic quality beef cattle, cows and slaughter lambs for many years with our farmers as a producer group. The organic market has been growing steadily for years and continues to offer interesting opportunities for committed newcomers.

Fair trade relations:

Regional sourcing of commodities, joint quality assurance, long-term and reliable supplier relationships and fair producer prices for our farmers are our first priorities. That is why we receive the Naturland Fair certification.
“Without the help of the Marktgesellschaft our farm wouldn’t be where it us today. For more than seven years we can rely on stable outlets for our slaughter pigs and beef cattle, thanks to Tomás Sonntag and his team!” Silke Vogel, Buchwald farm (Hesse, Germany)

Opportunities

1. Contractually guaranteed pig production, pig and cattle fattening as a shareholder of the Marktgesellschaft.

2. Sale of your organic animals at current prices upon registration. This applies particularly to cows and beef cattle. Let us make you an offer.

3. Our hedging fund stabilizes pig prices in difficult market conditions.

Contact

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Benefit from our certificates

Renowned labels with high sympathy values among customers

Easily recognizable for consumers – the EU organic label

bio-mit-gesicht.de

Authentic traceability for customers at:

www.bio-mit-gesicht.de

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